



LEGAL DUE DILIGENCE – BUSINESS ACQUISITION



Comprehensive legal due diligence before the acquisition of a business to identify legal, financial, and operational risks.

Our services include:

- * Verification of the ownership structure and corporate records.
- * Review of existing contracts, licenses, permits, and regulatory compliance.
- * Analysis of outstanding debts, litigation, and potential liabilities.
- * Assessment of employment, commercial, and tax-related risks.
- * Coordination with local lawyers, notaries, accountants, and technical advisers.
- * Support throughout negotiations between the buyer, seller, and financing institutions.
- * Legal assistance during the entire acquisition process, from initial review to completion of the transaction.

PROFESSIONAL PROTECTION OF YOUR INTERESTS

A trusted lawyer is invaluable not only when disputes arise. True legal expertise lies in anticipating risks, preventing costly mistakes, safeguarding clients' interests long before challenges emerge, and delivering strategic solutions even in the most complex situations.

In today's increasingly interconnected world, businesses, investments, and family assets often extend across multiple jurisdictions. This international landscape requires more than legal representation—it calls for a trusted advisor capable of providing long-term guidance and protecting clients' interests wherever they operate.

For many entrepreneurs, investors, and international families conducting business between Italy, Monaco, and across Europe, that trusted partner has been Studio Legale Borlone Papi Rossi e Associati for many years. Based in Milan, the firm is a member of Libonati–Jaeger, one of Italy's most distinguished and respected associations of legal professionals, renowned for its excellence, expertise, and unwavering commitment to client service.





YOUR LEGAL PARTNER BETWEEN MILAN AND MONACO

Milan and Monaco are connected by far more than just a few hours of travel.

Thousands of entrepreneurs, investors, and family business owners live and operate between the two countries, managing international businesses, working with financial institutions, developing investment projects, and preserving family wealth for future generations.

As businesses expand across borders, legal matters inevitably extend beyond a single jurisdiction. Success requires seamless coordination with notaries, banks, auditors, tax advisors, and public authorities in multiple countries, ensuring that every aspect of a client's affairs is managed efficiently and in full compliance with applicable laws.

Increasingly, clients seek legal assistance not only for business and investment matters, but also for relocating to Italy. Studio Legale Borlone Papi Rossi e Associati provides comprehensive legal support throughout the residence permit process, advises on Italian immigration law, and assists investors, entrepreneurs, and their families in identifying the most appropriate legal framework for establishing residence in Italy. The firm oversees every stage of the process, ensuring that all documentation is prepared and managed with the highest level of care and precision.

This integrated approach enables clients to rely on a single trusted legal partner for every key aspect of their affairs—from business formation and asset protection to immigration matters and the long-term organisation of family life in Italy.

LUIGI BORLONE

Leading the firm's practice is Luigi Borlone, one of Italy's distinguished lawyers in the fields of corporate, commercial, and banking law.

He began his legal career in 1988 at the law office of Professor Pier Giusto Jaeger, one of the most influential figures in Italy's modern school of corporate law. This formative experience laid the foundation for a career defined by technical excellence, strategic vision, and an unwavering commitment to clients. Since the establishment of Libonati-Jaeger, Luigi Borlone has been a partner of the association, working alongside some of Italy's most respected legal professionals.

Over the course of his career, he has advised on major corporate transactions, cross-border investments, complex commercial litigation, banking disputes, business restructurings, insolvency proceedings, and the protection of family wealth.

Today, the firm's clients include entrepreneurs, family-owned businesses, investment funds, financial institutions, international investors, and private clients conducting business both in Italy and abroad.



INTERVIEW

— What are the primary concerns of international clients today?

"Today, it is virtually impossible to separate business, investments, and personal interests. A company may operate in Italy, maintain banking relationships in Monaco, while family members reside in several different countries. In such circumstances, clients need more than legal representation—they need a trusted advisor who understands the broader picture and can provide strategic guidance across jurisdictions."

— What distinguishes your approach?

"Our objective is not simply to resolve legal issues, but to prevent them from arising. A well-structured legal framework is invariably more effective than even the most successful litigation. We believe that proactive legal planning is one of the greatest assets any business can have."

— Why do so many entrepreneurs choose to work with you over the long term?

"Because trust cannot be replaced. When a lawyer has a deep understanding of a client's business, personal objectives, and long-term vision, decisions can be made more efficiently, more strategically, and with significantly lower risk. Long-standing relationships enable us to provide legal advice that goes beyond individual matters and supports our clients' continued success."

PRACTICE AREAS

- Corporate Law
- Commercial Law
- Cross-Border Investment Projects
- Mergers & Acquisitions (M&A)
- Banking and Finance Law
- Business Restructuring
- Litigation and International Arbitration
- Family Wealth Protection and Estate Planning
- Immigration Law, including Italian Residence Permit Procedures
- Legal Assistance for Real Estate Transactions in Italy and Monaco

MONACO DESK

A key focus of the firm's practice is providing legal assistance to clients with interests in the Principality of Monaco. Entrepreneurs, family offices, international investors, and private clients benefit from comprehensive legal support across a broad range of matters, including business operations, corporate governance, asset protection, banking relationships, estate planning, and cross-border projects between Italy and Monaco.

The firm coordinates closely with notaries, financial institutions, auditors, and tax advisors, ensuring a unified legal strategy and a consistently high standard of professional service across every stage of a client's activities.

INTERNATIONAL CLIENTS

Over the years, Studio Legale Borlone Papi Rossi e Associati has developed extensive experience in advising international clients on their legal and business interests in Italy.

A significant part of the firm's practice is dedicated to entrepreneurs, investors, and families from Russia, Ukraine, Kazakhstan, and other CIS countries, many of whom are residents of the Principality of Monaco, Switzerland, the United Kingdom, and the United Arab Emirates. Many of these clients conduct business across multiple jurisdictions, manage international companies, invest in European ventures, and require legal advice on corporate governance, family wealth protection, estate planning, and relationships with financial institutions. Drawing on decades of experience in cross-border legal matters, the team at Studio Legale Borlone Papi Rossi e Associati has a deep understanding of the complexities of international projects and is committed to delivering effective legal solutions, even in the most sophisticated and challenging situations.

For many international clients, the ability to discuss legal matters in their native language is essential. The firm therefore provides legal assistance in Italian, Russian, English, and French, while remaining firmly committed to the core values that define its practice: professional excellence, absolute confidentiality, a personalised approach, and long-term trusted relationships.



COORDONNÉES

Monaco - Italy Private Legal Desk , Monaco Legal Office



Contact Information

*Borlone Law Firm
Via San Damiano 4
20122 Milano, Italy*

Office Italy :

Tel. +39 027623271

Tel. +39 0276232751

l.borlone@ljilex.com

Monaco Front Desk:

1 Avenue Henry Dunant

98000 Monaco

Tel. +33 6 30 51 40 84

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**1 Avenue Henry Dunant
98000 Monaco
Tel. +33 6 86 93 12 26
direction@ksmontecarlo.mc**